
FOCUS: BUSINESS / STRATEGY

International Tax Rules Provide Challenges, Opportunities for Firms – Context Provides Support

When it comes to tax rules, agriculture's global business environment poses some unique pitfalls and opportunities alike. Many of our clients face this proverbial minefield of challenges as they address a host of U.S. and foreign tax rules affecting cross-border business. Whether your company is a global multi-national firm or a small company selling goods destined for U.S. export or foreign engagement in research and development, Context provides tax support services to help companies mitigate tax risks and optimize tax opportunities.



Context Partner,
Blake Sieker

Many Context clients deal with international tax rules, cross-border transfer pricing requirements, double tax treaties etc. As such, they are much more likely to suffer unnecessarily high global tax costs, including increased tax compliance burdens and tax penalties. The various U.S. and foreign taxing jurisdictions have become increasingly proactive and diligent in pursuing collection of what they consider to be their 'fair share' of a company's cross border revenues. Additionally, international tax rules are constantly changing, which becomes a major minefield for uninformed companies that are engaged in cross-border business.

An experienced international tax adviser can assist a company in establishing a tax-effective cross-border transfer pricing strategy that helps ensure that U.S. and foreign tax and transfer pricing landmines are not inadvertently stumbled upon. Tax consulting expertise must be industry specific, country specific and area specific (R&D, production, commercial, etc.) Although our clients who operate in international business generally have effective global tax strategies to avoid unfavorable tax consequences, we find that there are times when outside expertise is needed to consult, prepare argument letters, testify or otherwise serve as an expert to accompany our clients when meeting with taxing authorities. Contact Blake Sieker at blake.sieker@contextnet.com.

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